

1. Are you aware the SRTL2K2RM1UNC uses a lithium chemistry of nickel manganese cobalt for the battery? Most UPS manufacturers are standardized on a lithium chemistry of lithium iron phosphate (LFP or LifePO4) due to it being a significantly safer lithium chemistry. Even with APC the majority of their lithium models use lithium iron phosphate batteries. Just want to make sure you're OK with the lithium chemistry of nickel manganese cobalt on this model.
 - **Thank you for the information on the battery chemistry. We are OK with this model, but this RFP does allow for equivalent equipment proposals.**
2. Are you OK with the depth of 22 inches? Lots of IDF's have wall-mount racks or 2 post racks where there is limited depth available. We've had several districts forget to check the depth of their racks and the UPS wouldn't fit.
 - **We have validated that these specific devices will fit in our IDF cabinets.**
3. Will these UPS's be tower or rack-mount? If rack-mount, will they mount into a 2 post or 4 post rack?
 - **Rack mounted, primarily wall mount IDF 2-post rack, with a handful of 4-post**
4. Should we include a price for installation of all the UPS's? Or will Paramount USD install the UPS's themselves?
 - **District will install**
5. What is the estimated average load (watts) per UPS and how much runtime is desired?
 - **This will depend on the IDF. Each IDF can range from 1-4 switches. Each switch has a minimum specified wattage of 110W to max of 1793W. A sample IDF with 3 switches had a draw of about 550W.**
6. Is a 4U UPS setup acceptable?
 - **In most cases 4U will be acceptable, in some locations battery pack may not be used depending on the size of the IDF and switch count.**
7. Is a 10-year warranty preferred over a 5-year warranty?
 - **5-year warranty is sufficient**
8. What is your preferred monitoring solution?
 - **The district does not currently have a solution for UPS monitoring**
9. Can you please provide a list of the schools and addresses that these UPS will be deployed?
 - **District will install equipment, locations are not required for this proposal.**
10. Is there a corresponding 470 application?
 - **Yes. The District filed E-Rate Form 470 for this project on June 25, 2025. The Form 470 is publicly posted and can be accessed via the USAC Schools and Libraries website at www.sl.universalservice.org. Vendors should reference this Form 470 number (250026797) in their proposals as required by E-Rate program rules.**

11. How many RU's are left in each rack?
- **This will vary depending on the IDF, the IDFs previously had UPS.**
12. Can the work be done during regular business hours?
- **District will perform the work on this project**
13. Will the District be providing the patch cable for the network cable?
- **Yes**
14. Does the District need us to store the equipment at our warehouse for the duration of the project?
- **No, but please note that this district is requesting split deliveries as requested in the RFP.**
15. Does the District need us to install, configure, and train on the management and configuration software?
- **No, manufacturer support and installation instructions should be sufficient**
16. Does the District need on-site managed services for the entire 5 years?
- **No**
17. Is the correct QTY 253 for Item #3 (Part # SFTWES3505Y-DIGI). That part # is for 350 nodes, however there are only 253 UPS's in the bid. Should the QTY be only 1?
- **That is correct, it should be qty 1 as the sku covers up to 350 devices.**
18. p. 11, Scope of Work ("...include all costs necessary to provide the Equipment...") Please define "provide." Does it mean **(a)** furnish only, **(b)** furnish + install, or **(c)** furnish, install **and** remove/dispose existing UPS equipment?
- **Furnish equipment and related licensing only, no installation or disposal.**
19. p. 11, Scope of Work ("...any on-site premise equipment provided as an integral part of the service...")
What specific materials and tasks are considered "integral" (e.g., rack rails, branch-circuit breakers, conduit, patch cords, environmental sensors)?
- **No additional components**
20. p. 11, Introduction (253 IDF locations)
If the answer to RFI#1 included install, for each IDF, please provide a site-survey matrix showing rack/enclosure type & depth, available U-space, inlet receptacle type, ambient temperature and access hours.
- **No installation included**
21. p. 16, Group A line item "DIST-UPS LIC – SFTWES3505Y-DIGI - EcoStruxure IT Expert Subscription License for 350 nodes: 5 Years
The quantity requested is (253), part # SFTWES3505Y-DIGI supports 350 nodes. Should the quantity be changed to 1?
- **Yes, as also mentioned in question 17.**
22. p. 16, Group A line item "DIST-UPS LIC – SFTWES3505Y-DIGI - EcoStruxure IT Expert Subscription License for 350 nodes: 5 Years
Subscription, Ecostruxure IT Expert, 5 years, 350 nodes, Remote monitoring and management of Data Centers is due to be discontinued on Oct 1, 2025 with end of

service date of Oct 16, 2035. Would the District like to go with the Manufacturers replacement? QTY (02) - [SWITE5YR100N-DIGI](#) plus QTY (53) - [SWITE5YR-DIGI](#)? The recommended replacement will support 250 Nodes.

- **Please provide the original requested SKU. However, this new SKU can be provided as an alternate line item in the proposal for our review.**